



Looking for your next Exciting Challenge in ELT?

Have you been teaching for a couple of years or so?

Are you wondering what you will do next?

How will you turn your passion for ELT into a career that will give you something different?

Have you ever wondered how you can combine your ELT Skills with a first step into business?

Then please read this...

We are looking for a **motivated, confident, professional ELT individual** to help us increase our sales in the ELT sector, through a consultative sales approach.

The role involves **working closely with our partner Sales Team for Anaya**, one of the major scholastic publishers in Spain, and providing specialist ELT support including in depth knowledge of all key courses from a teacher viewpoint in the context of the Spanish Schools environment.

The position **involves travel within Spain** to maximize ELT sales. You'll be responsible for maintaining key ELT contacts, building relationships with the ELT education community, and helping our Content team produce the best ELT materials in Spain.

You need to be able to recognize a sales opportunity, using good listening skills, understanding teacher's needs and how to solve them. You'll be working together with a wider team and using all your diplomatic skills to make sure Pearson ELT is represented to the best of your abilities.

If you are looking for a different way of using all your ELT skills and building on them for a rewarding future career, contact us at the address below with you CV and a covering letter, asking for a job description to find out if this is the right next move for you.

Contact: marivi.cabrera@pearson.com

We look forward to hearing from you,

Pearson Spain